



## How to get what you want

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# How to get what you want


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## **How to get what you want** Raymond Hull

"You want something that you have not got: that is why you are reading this book. Here you will find directions for achieving your goal. You will embark on a new way of life. You will stop saying and thinking and doing the things that keep you depressed, lethargic, and frustrated; you will start, and continue, saying and thinking and doing the things that make you cheerful, dynamic, and successful."

Of Hull's many books other than *The Peter Principle*, one of the most enduring titles is "How To Get What You Want", one of the earliest Self-Help books and a classic on personal growth and development.

For many of its readers Raymond Hull's "How to get what you want" ranks even above the well known "Think and grow rich": With unique clarity, practical exercises and a warm personal style Raymond Hull created one of the most celebrated books on personal growth.

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