



Don't Hire Anyone Without Me!: A revolutionary approach to interviewing and hiring the best

Carol Quinn

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* The Motivation-Based Interviewing 'How-To' Book: Today's employers know that savvy job-seekers are capable of Oscar™ winning performances during interviews. But how can they separate the real performers from the impostors? *Don't Hire Anyone Without Me!* gives employers the ammunition they need to master the science of hiring. Learn how to avoid the most common pitfalls of hiring, such as making decisions based on skills alone, or basing your decision on a "gut feeling" about a candidate. Most interviewers do not take basic human behavior and motivation principles into consideration when making hiring decisions. Here you will learn how to understand the relationship that exists between an interviewer and the applicant, and use it to your advantage—enabling you to ascertain skills, motivation, and the suitability of an applicant for a given position. *Don't Hire Anyone Without Me!* is not a quiz or a complicated technique. It's simply a way to ask better questions and to understand what the applicant's answers are really telling you. It's a how-to book that shows decision-makers how to incorporate motivation-based interviewing into their hiring process quickly, affording them the opportunity to gain a significant edge on their competition. This revolutionary approach to interviewing is so effective, it is destined to become commonplace in the business world.

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